

Tech M&A Monthly

Starts in 2 minutes



Thoughts? Questions? Let us know!
@CorumGroup

CORUM

Tech M&A Monthly

2021
Global Tech M&A Report

Private Equity
Panel

with a special message

*Are Rain Clouds
on the Horizon?*

from Corum CEO, Bruce Milne



We welcome your questions!

**Email questions to
info@corumgroup.com**

This event is being recorded
On demand webcast will be available at
www.corumgroup.com

MERGE BRIEFING

- **90 Minutes**
- **Industry Update**
- **Overview of the M&A Process**





- **Half-Day**
- **Tech M&A Bootcamp**
- **The most attended tech executive conference in history**



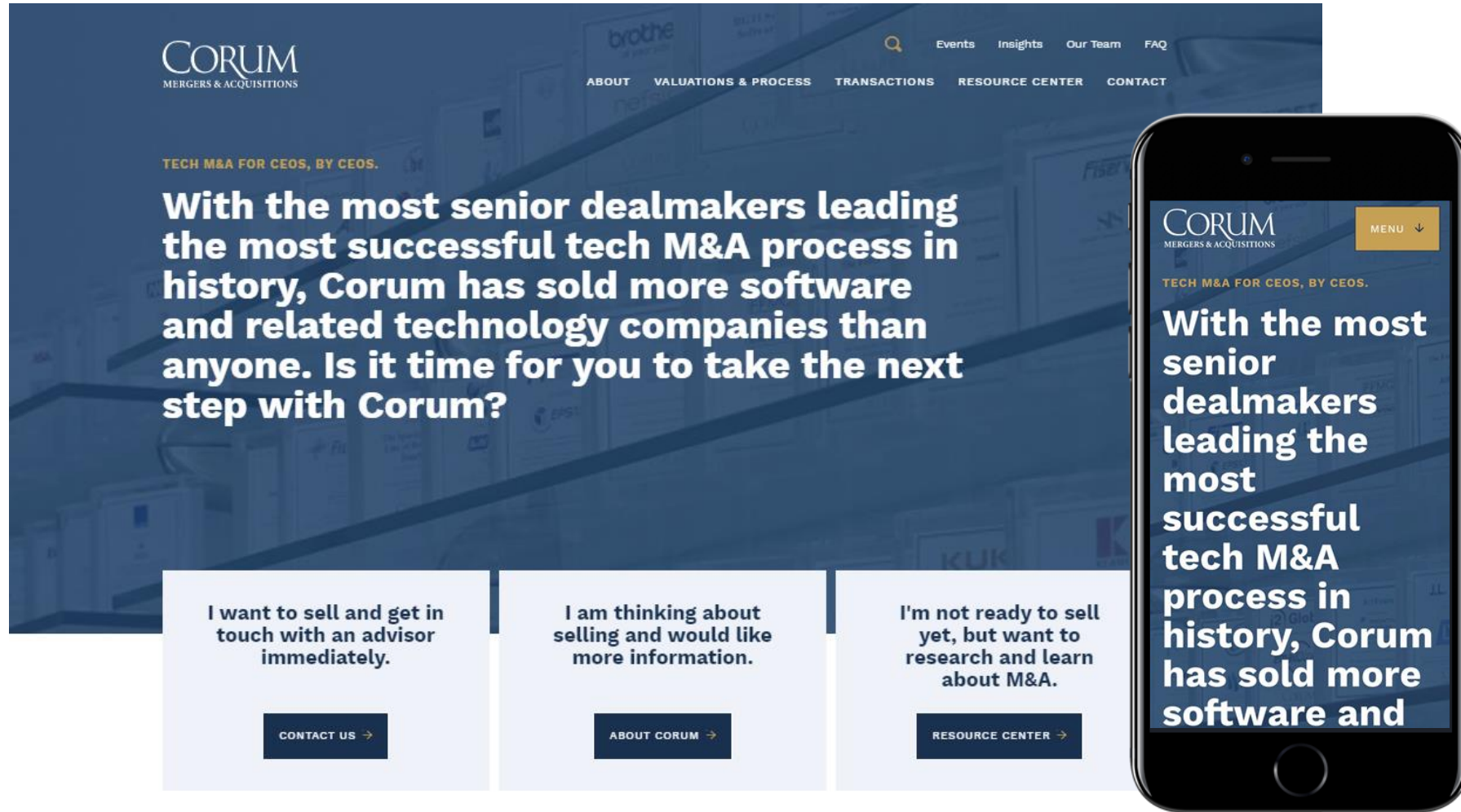


- **Half-Day**
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- **The most attended tech executive conference in history**

MERGE BRIEFING



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- **Overview of the M&A Process**



CORUM
MERGERS & ACQUISITIONS

ABOUT VALUATIONS & PROCESS TRANSACTIONS RESOURCE CENTER CONTACT

TECH M&A FOR CEOs, BY CEOs.

With the most senior dealmakers leading the most successful tech M&A process in history, Corum has sold more software and related technology companies than anyone. Is it time for you to take the next step with Corum?

I want to sell and get in touch with an advisor immediately.

[CONTACT US →](#)

I am thinking about selling and would like more information.

[ABOUT CORUM →](#)

I'm not ready to sell yet, but want to research and learn about M&A.

[RESOURCE CENTER →](#)

36

Years in business

\$10B

In wealth created

400+

Closed transactions



**Focus—sell side,
technology only**

**Detailed, professional,
global process**

**Team approach,
senior dealmakers**

**World Technology
Council**

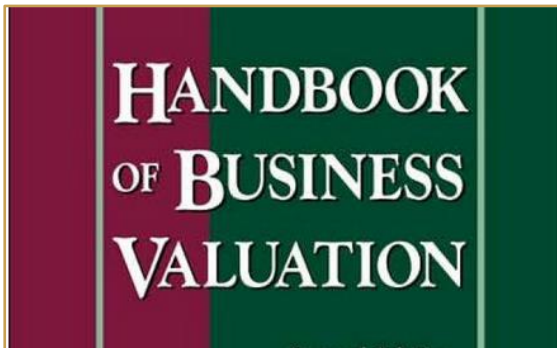
SOLD MORE SOFTWARE-RELATED FIRMS THAN ANYONE



Research

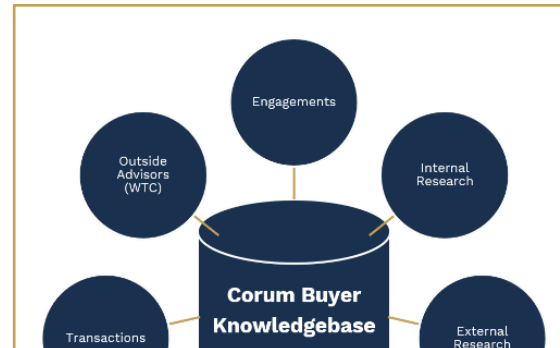


Education



Valuation

JEFFREY D. JONES



Database



**The definitive tech
M&A education**

- **Since 1990, the most attended executive conference in technology history**
- **More events hosted than all other competitive conferences combined**
- **Over \$3 trillion in transaction value by attendees – buyers and sellers**

8 Stages for an Optimal Outcome

Preparation

Research

Contact

Discovery

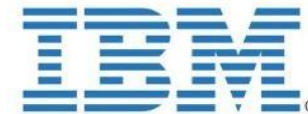
Negotiation

Due
Diligence

Closing

Integration

Past Attendees Include



Tech M&A Monthly

Starts in 1 minutes



Thoughts? Questions? Let us know!
@CorumGroup

CORUM

Tech M&A Monthly

2021
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Private Equity
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with a special message

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HEIDI OWEN, DIRECTOR OF MARKETING, CORUM GROUP LTD.



- Heidi rejoined Corum in 2019 as the Director of Marketing. Heidi leads the Corum marketing team and is responsible for planning, development, and implementation of Corum's marketing strategy and public relations activities.
- Previously Heidi worked for The Column Group, a venture capital firm dedicated to developing biotechnology companies and as the Marketing Manager for Maverick International, a manufacturer of payment processing systems and software.
- Heidi earned a Bachelor of Arts degree in Psychology from Western Washington University.

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info@corumgroup.com**

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www.corumgroup.com

Welcome

Dark Clouds on the Horizon?

Field Reports

Deal Reports

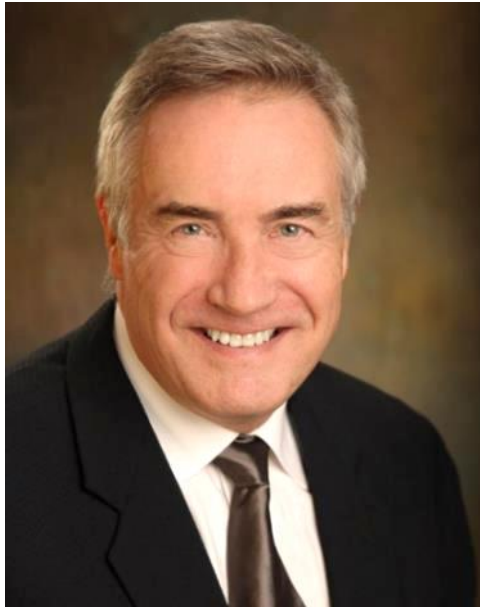
Tech M&A Research Report: January 2021

PE Activity in 2020

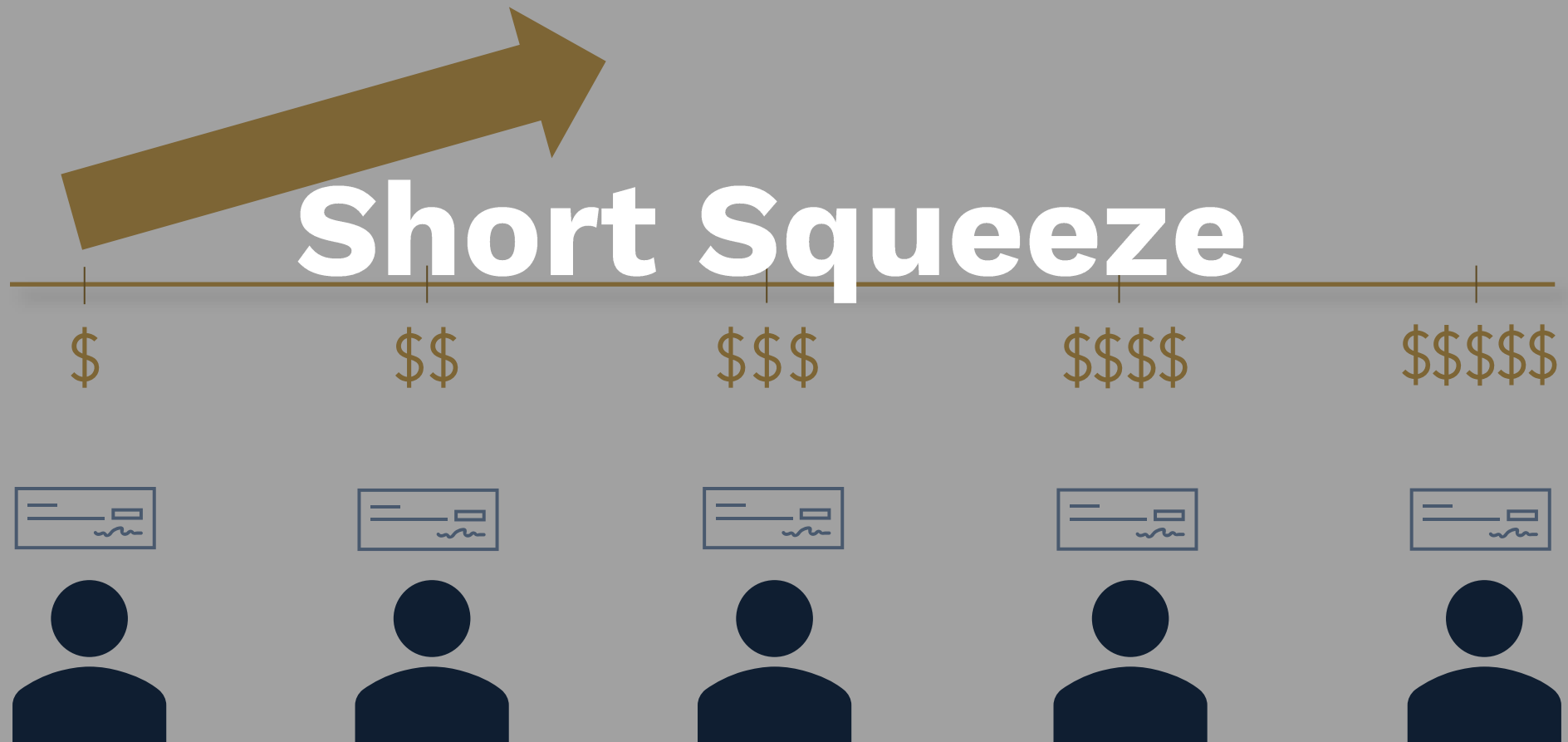
Private Equity Panel

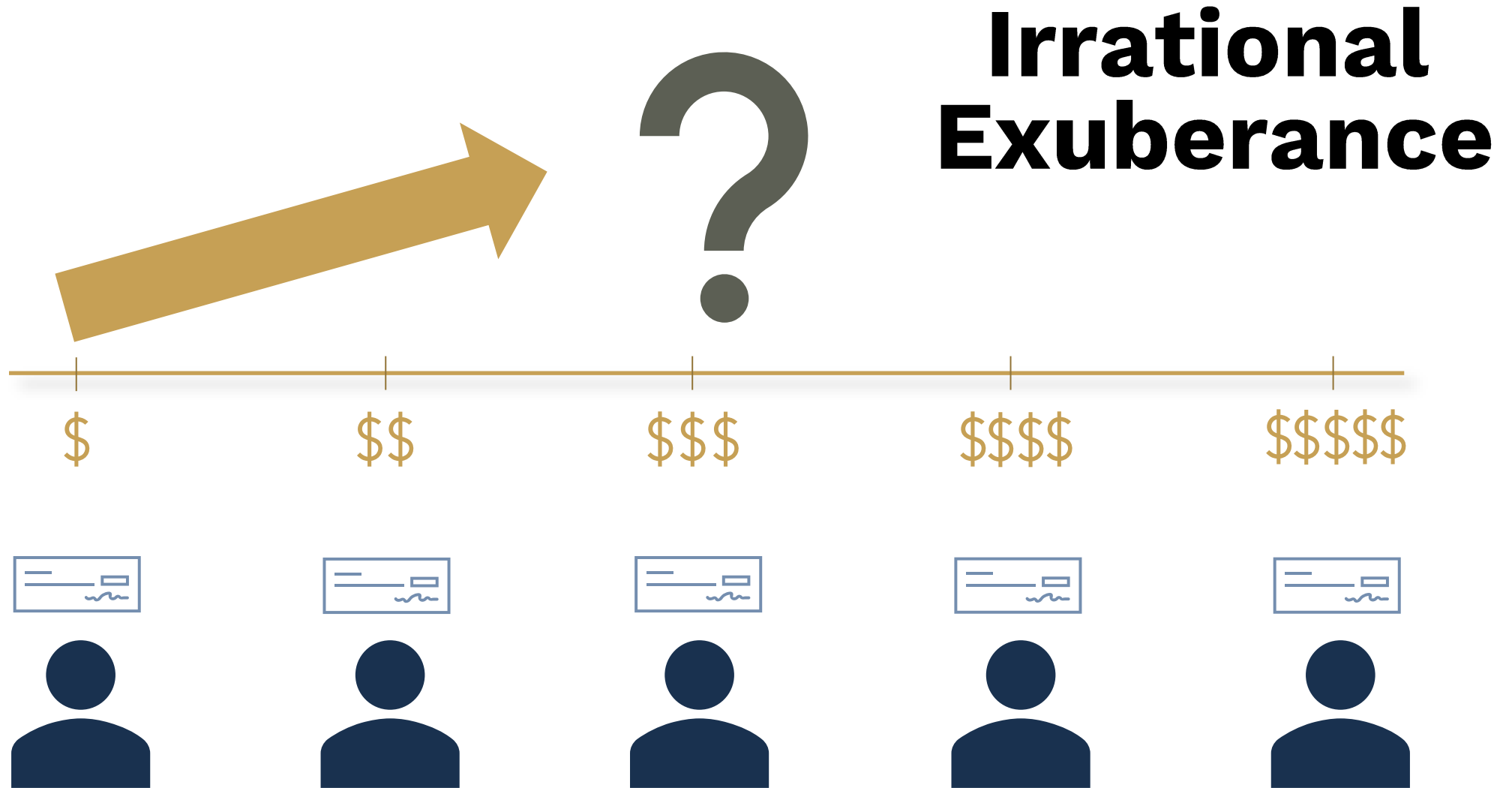
Closing

BRUCE MILNE, CEO, CORUM GROUP LTD.

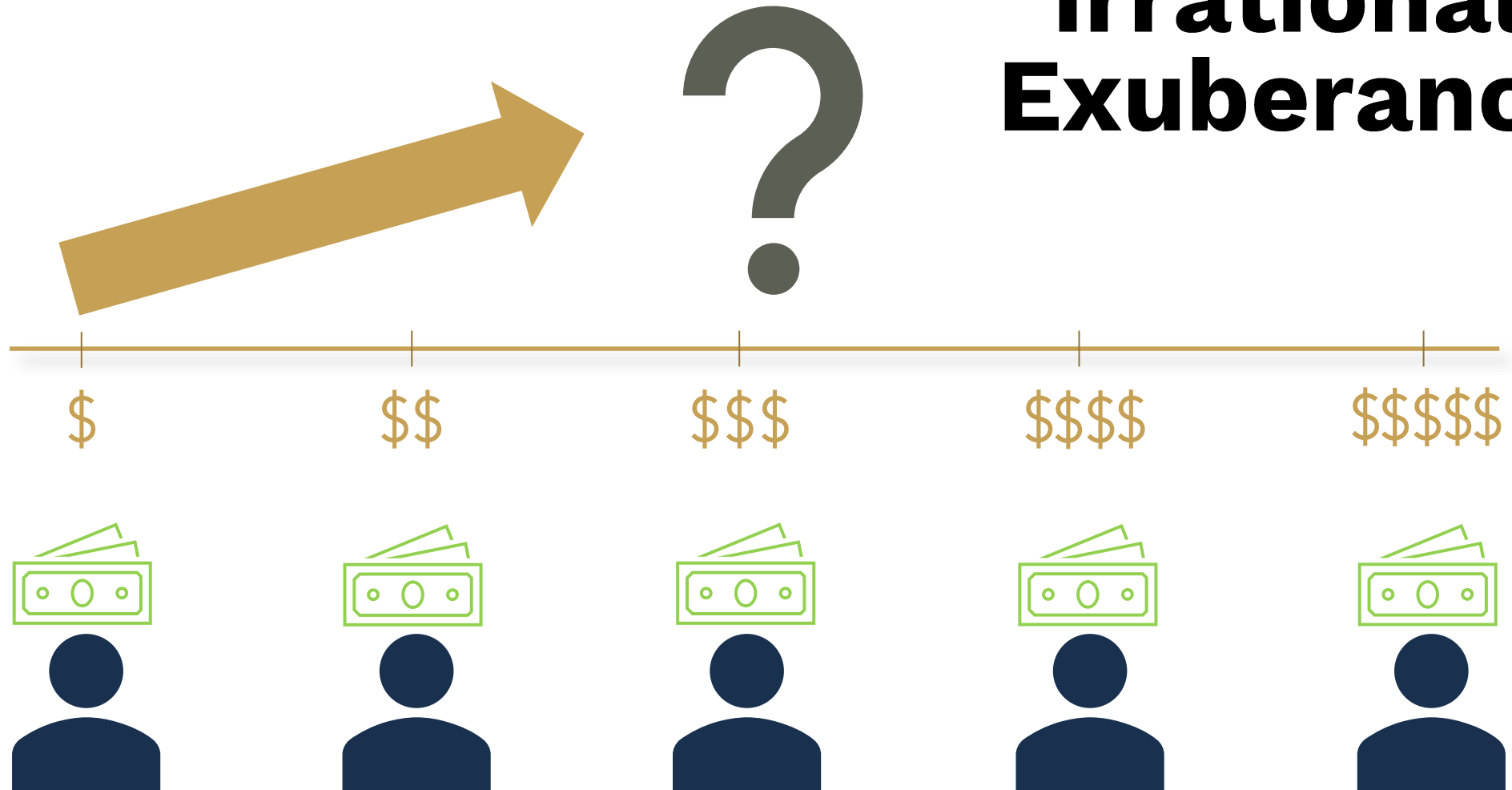


- Founded or owned four software companies, including AMI, an Inc. 500 firm, the largest vertical market software company in the world at the time
- Advisory boards for Microsoft, IBM, DEC, Comdex and Apple.
- Board member/founding investor in some of the most innovative firms in their field, including Blue Coat, Bright Star and Sabaki.
- Past advisor to two governors and a senator, a board member of the Washington Technology Center.
- Founder of the WTIA, the nation's most active regional technology trade association.
- One of the 200 most influential individuals in the IT community in Europe.
- Graduate with Distinction from Harvard Business School.

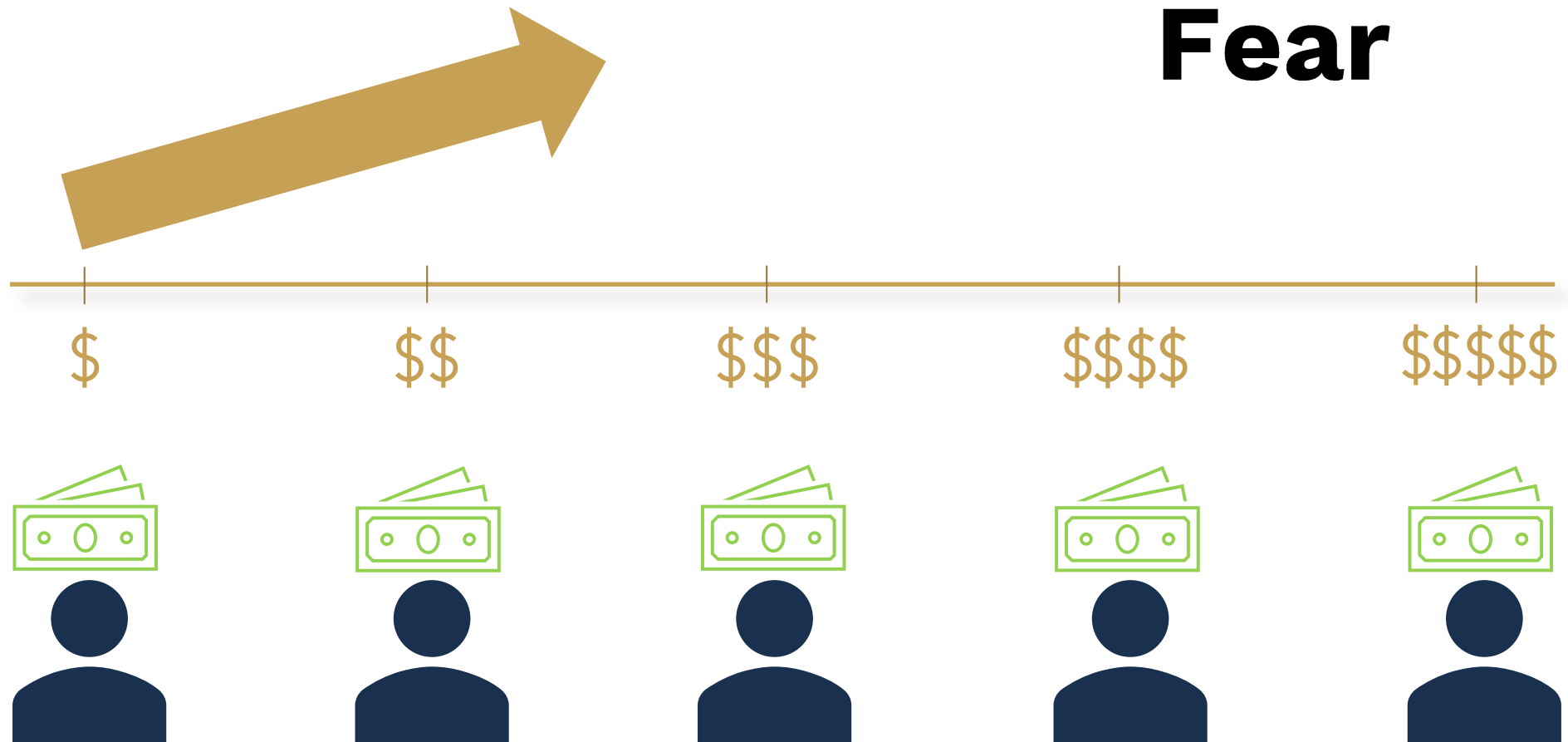




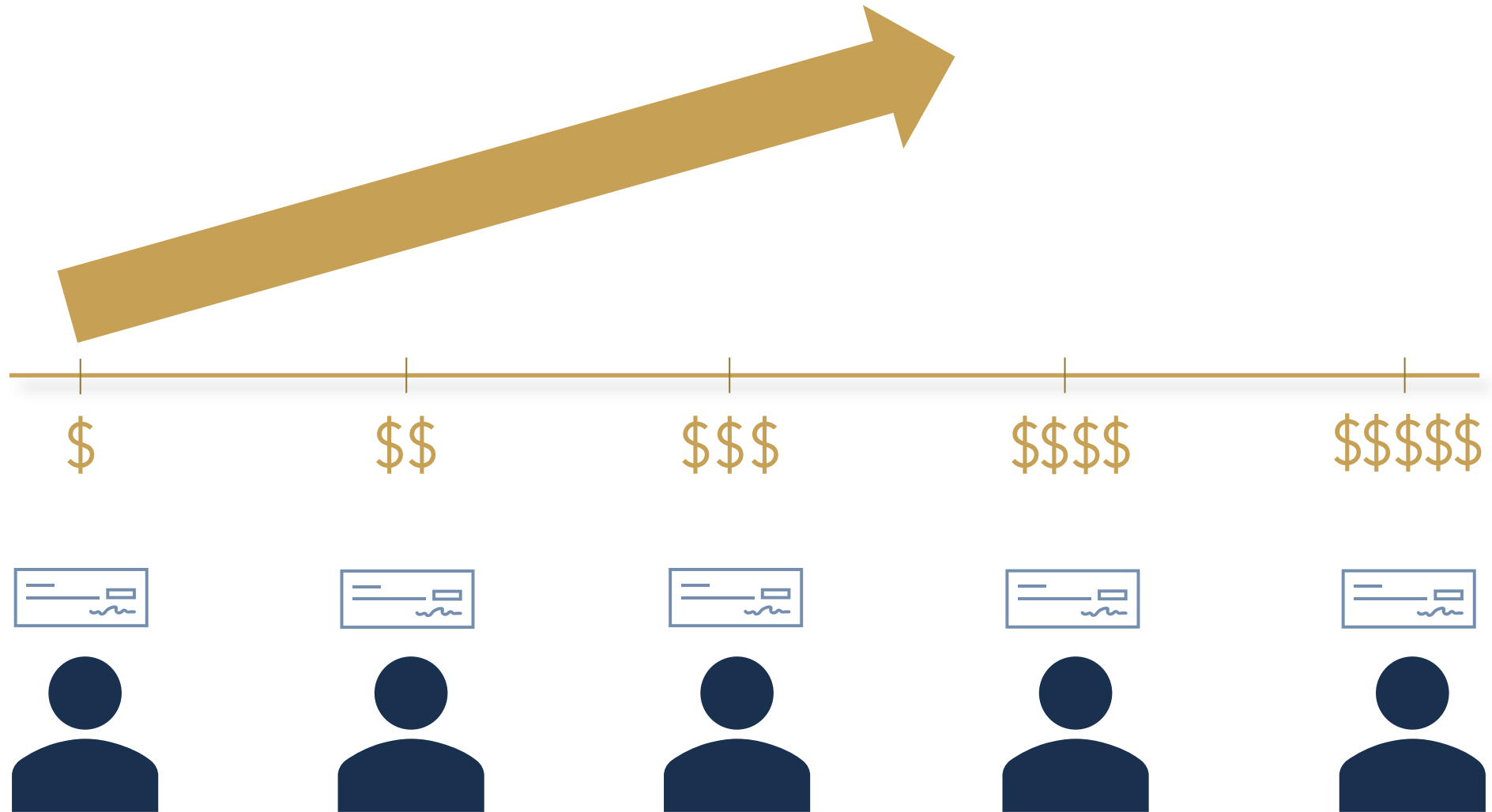
Irrational Exuberance

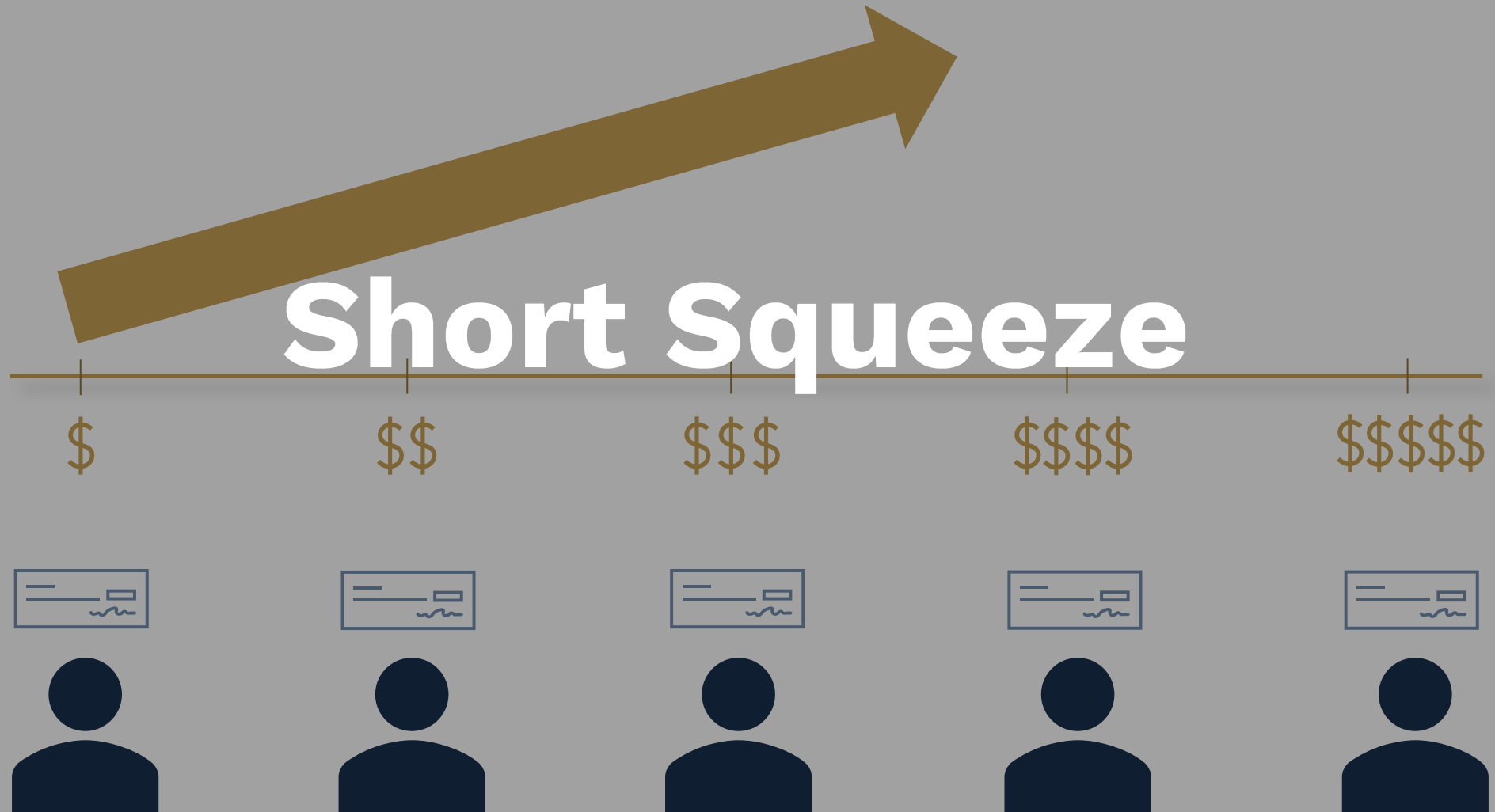


Greed Fear



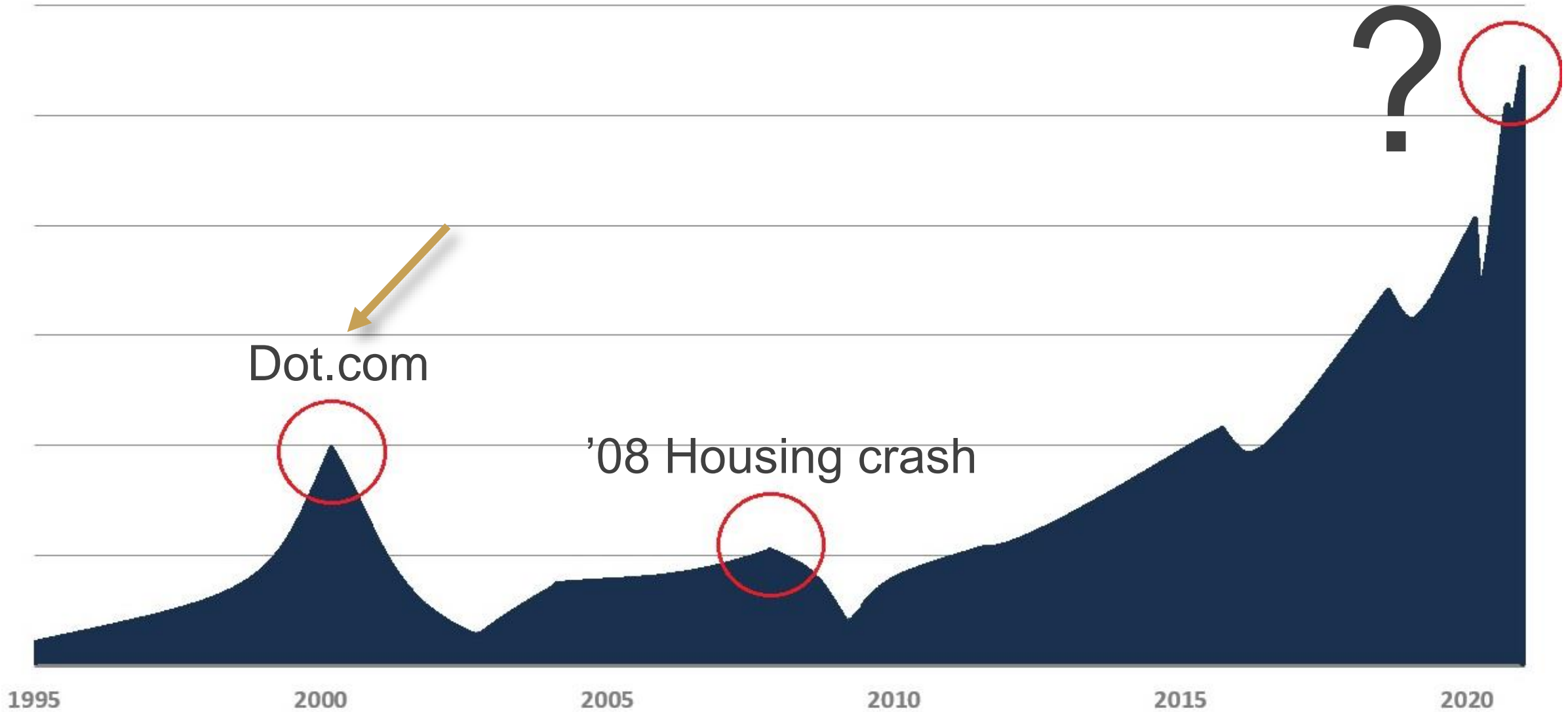
Dark Clouds on the Horizon?





Dark Clouds on the Horizon?

Stock Market Peaks



Are we reaching that point again?

**We are 11 years into a
7-year bull market**



Search quotes, news & videos



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INVESTING

TECH

POLITICS

CNBC TV

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PRO

MAKE IT | SELECT

PRO

Tesla's market cap tops the 9 largest automakers combined — Experts disagree about if that can last

PUBLISHED MON, DEC 14 2020•3:08 PM EST | UPDATED MON, DEC 14 2020•4:17 PM EST



Michael Wayland
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Lora Kolodny
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MARKETS

Goldman Sachs CEO David Solomon sees small chance of recession this year, 50-50 next year

PUBLISHED THU, JAN 24 2019•8:11 AM EST | UPDATED THU, JAN 24 2019•2:40 PM EST



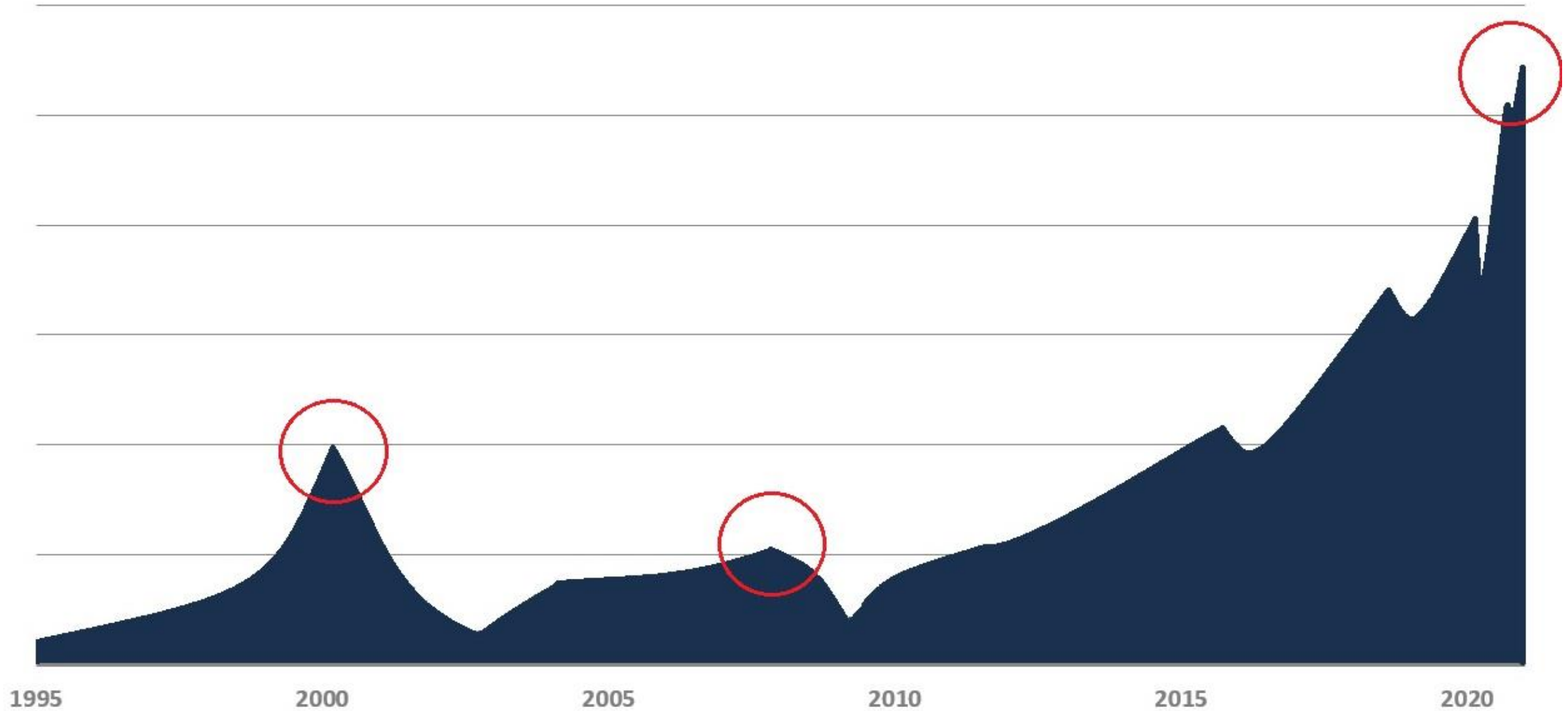
Michael Sheetz
[@THESHEETZTWEETZ](#)

SHARE

Tech M&A - pricing and volume - closely follows the stock market



Stock Market Peaks



Forbes

BREAKING | Dec 4, 2020, 08:35am EST | 20,354 views

10.9 Million Americans Are Still Unemployed... But Job Market Could Take Years To Recover



Credit Cards ▾ Banking ▾ Brokerages ▾ Loans ▾ Mortgages ▾

The Ascent > Knowledge > Mortgages

2.74 Million Homeowners Are Still in Forbearance



BIDEN ADMINISTRATION

CORONAVIRUS

OPEN SOURCED

RECODE

THE GOODS

FUTURE PERFECT

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Millions rely on Vox's explainers to understand an increasingly chaotic world.
Chip in as little as \$3 to help keep Vox free for all.

Joe Biden's \$1.9 trillion Covid-19 stimulus plan, explained

Biden has unveiled his opening bid in a proposal to rescue the economy.

By Emily Stewart | emily.stewart@vox.com | Jan 14, 2021, 7:40pm EST



POLITICS COVID-19 U.S. NEWS OPINION BUSINESS WORLD



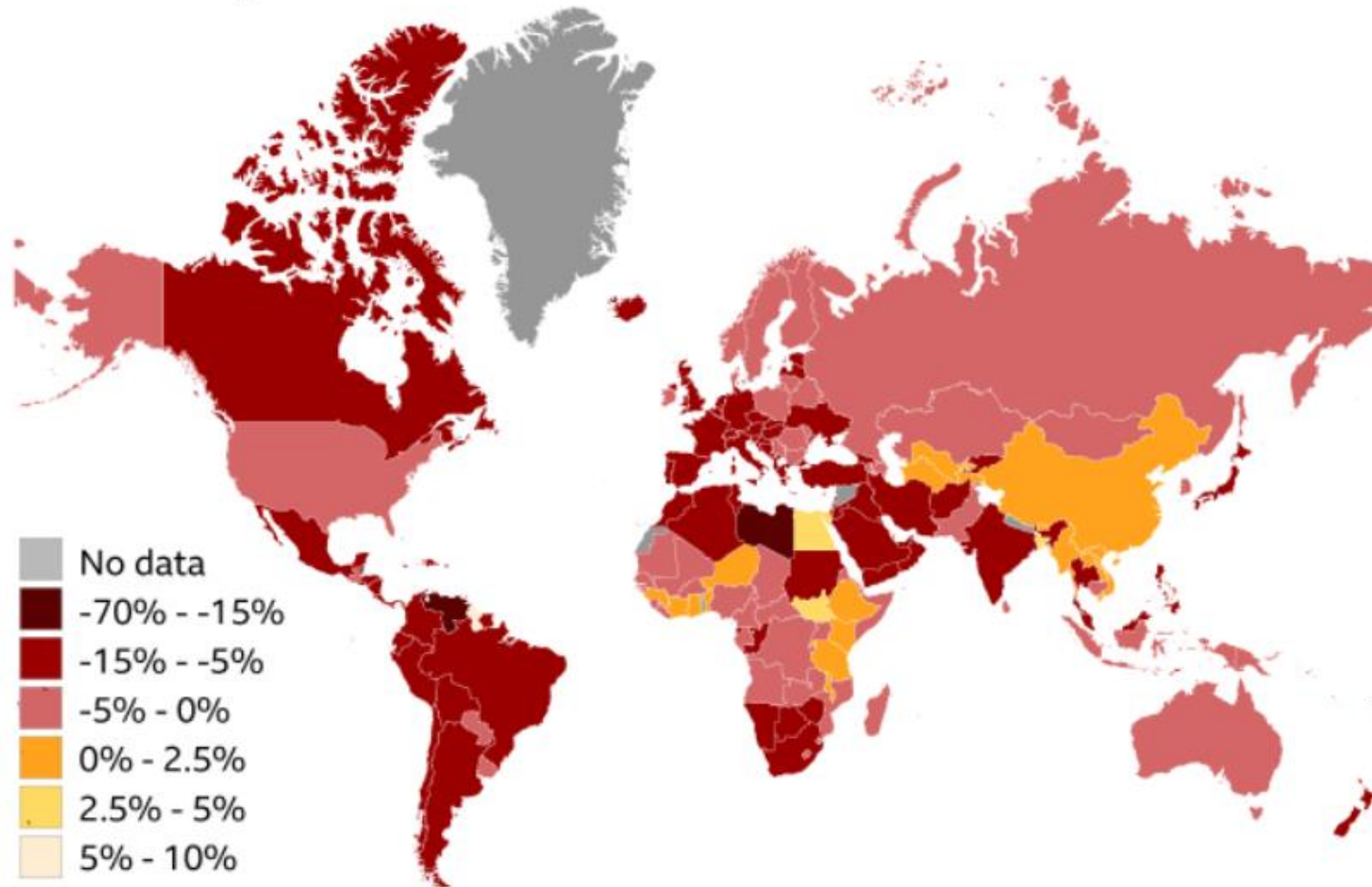
CORONAVIRUS

Trump signs \$2 trillion coronavirus stimulus bill

The legislation will provide relief for workers and businesses that have been devastated by the outbreak.

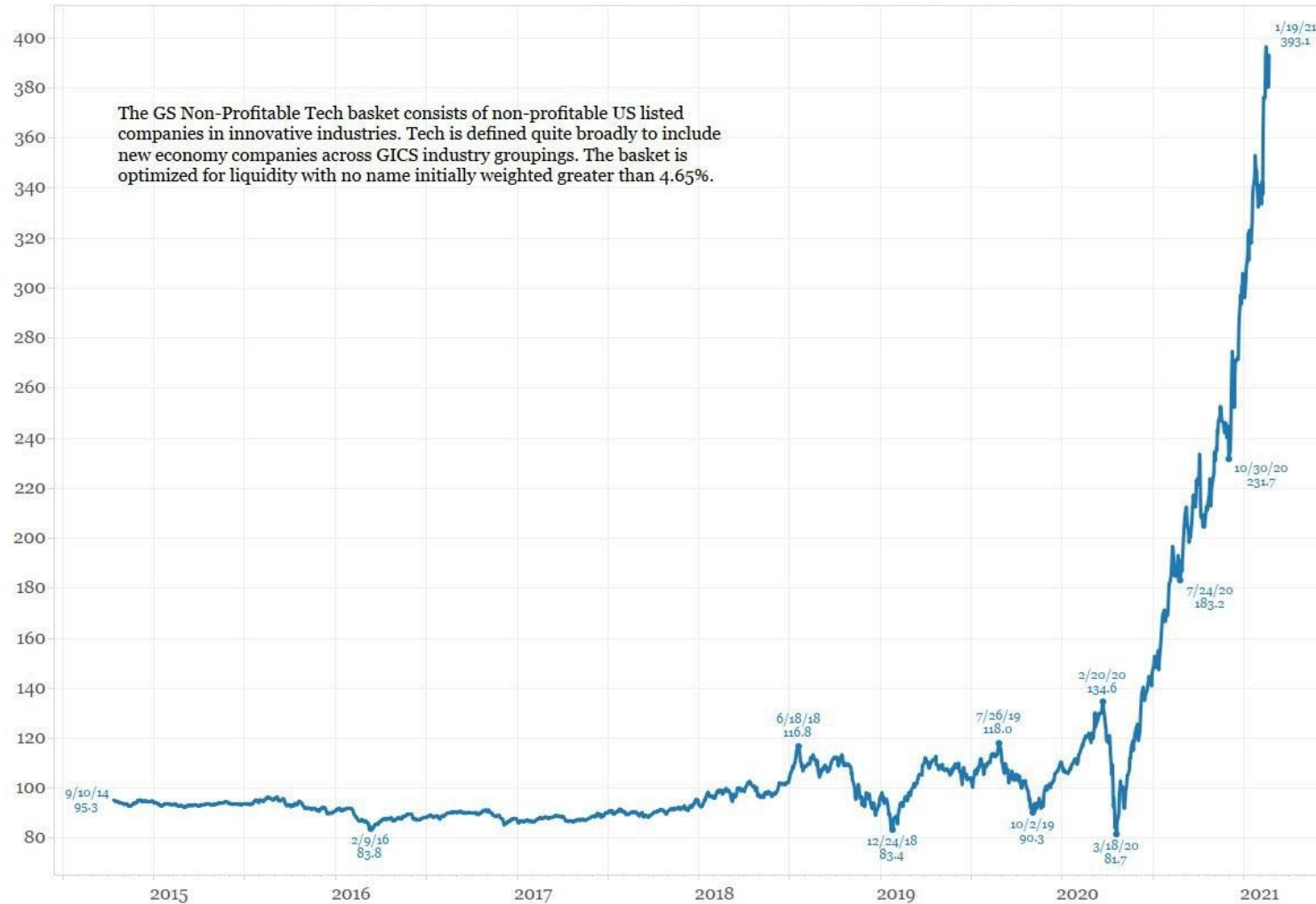
Majority of countries in recession

Real GDP growth

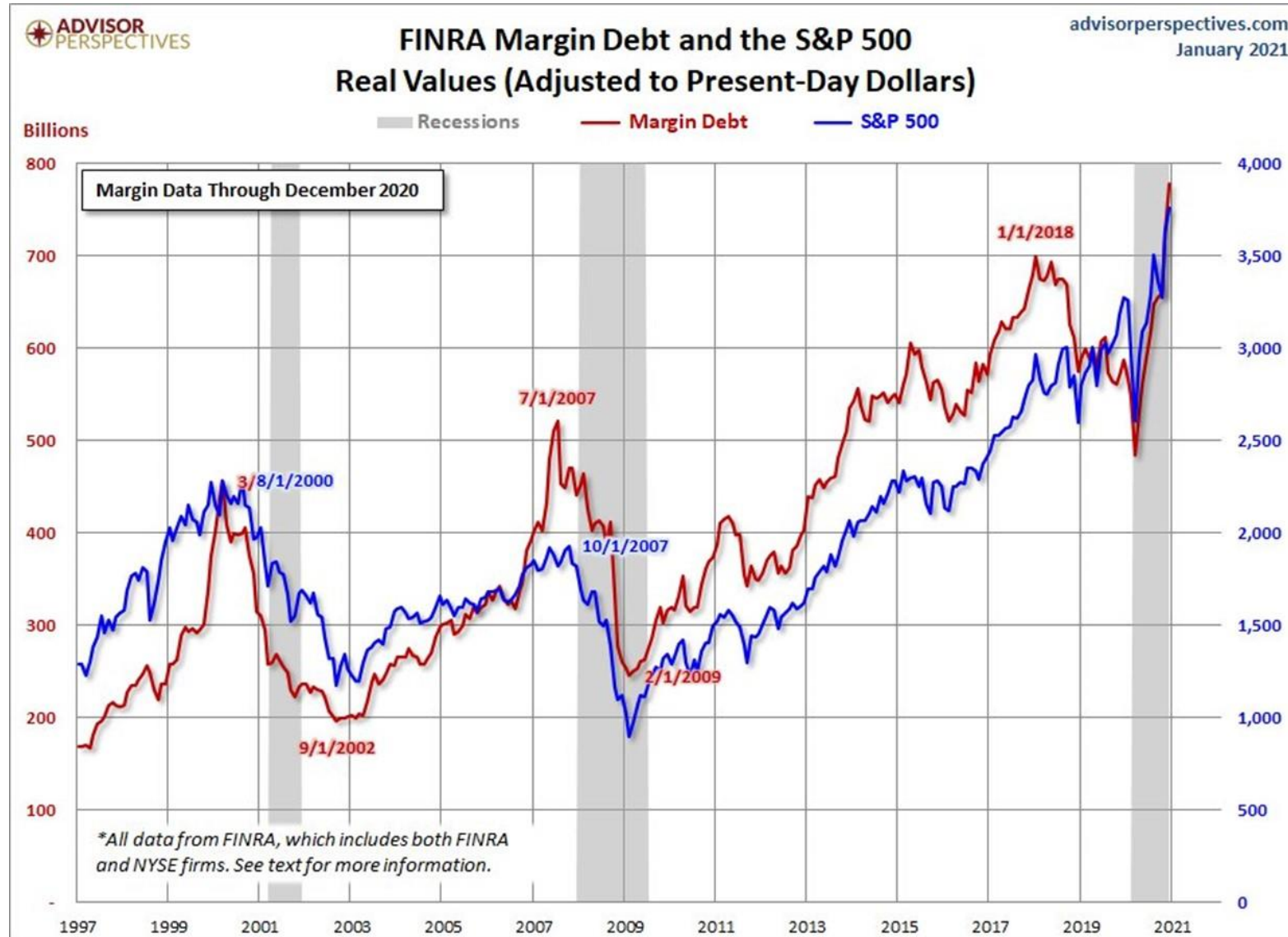


Source: International Monetary Fund

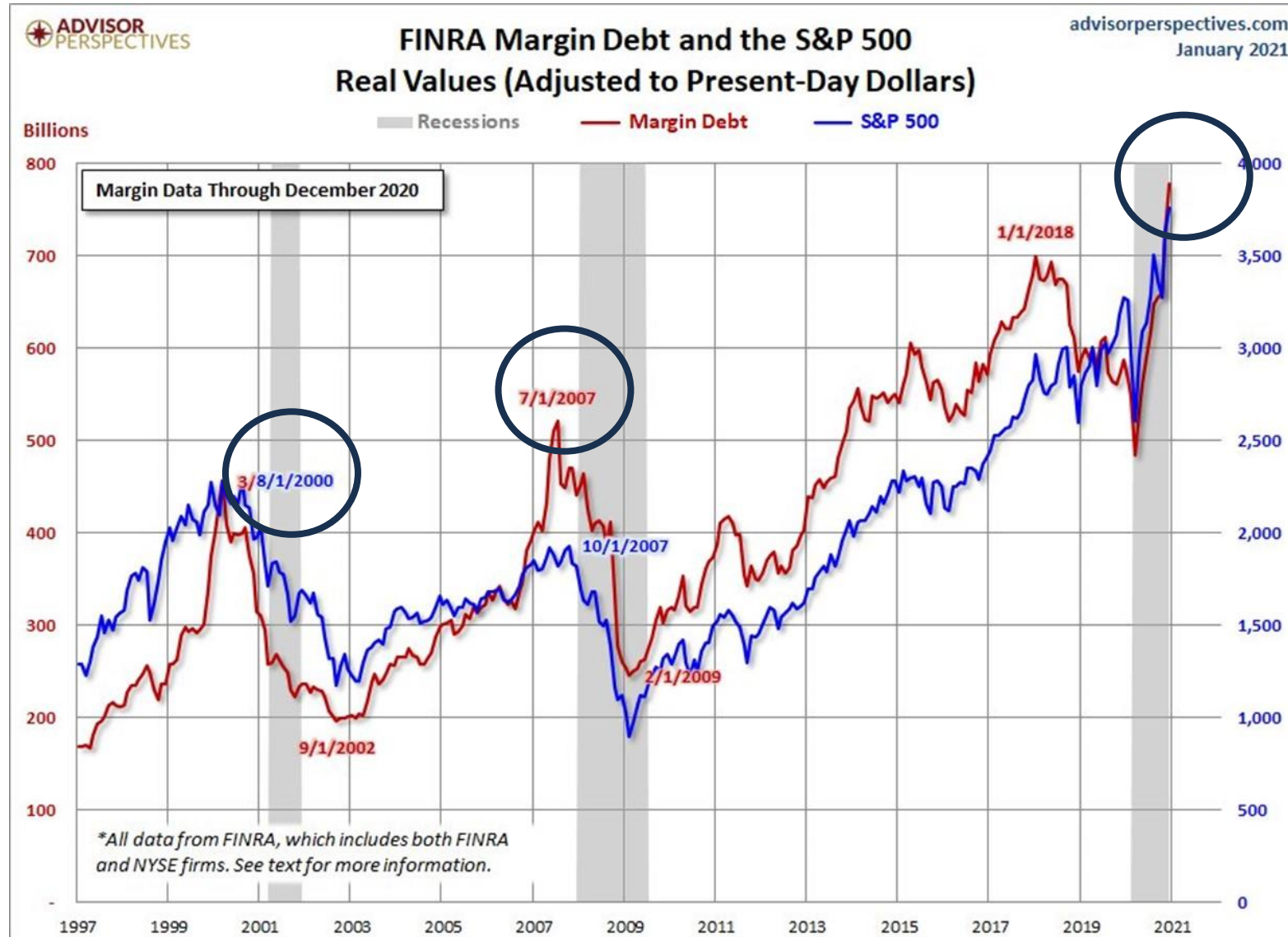
Goldman Sachs Non-Profitable Technology Index



Dark Clouds on the Horizon?



Dark Clouds on the Horizon?



M&A is all about timing

Once the market goes on its downwards cycle, the value of your company is at serious risk

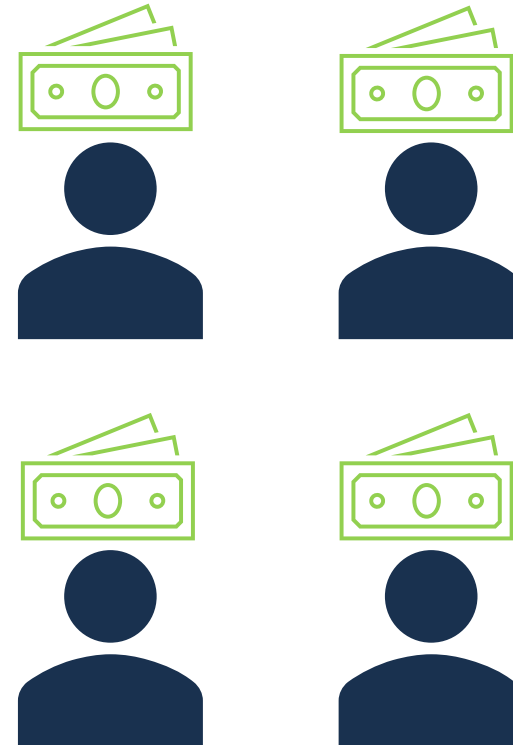
Valuations



40%

In 18 months

Buyers



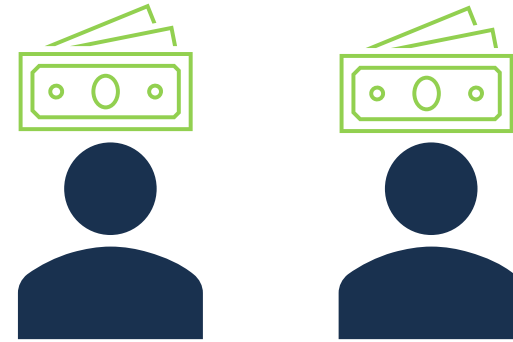
Valuations



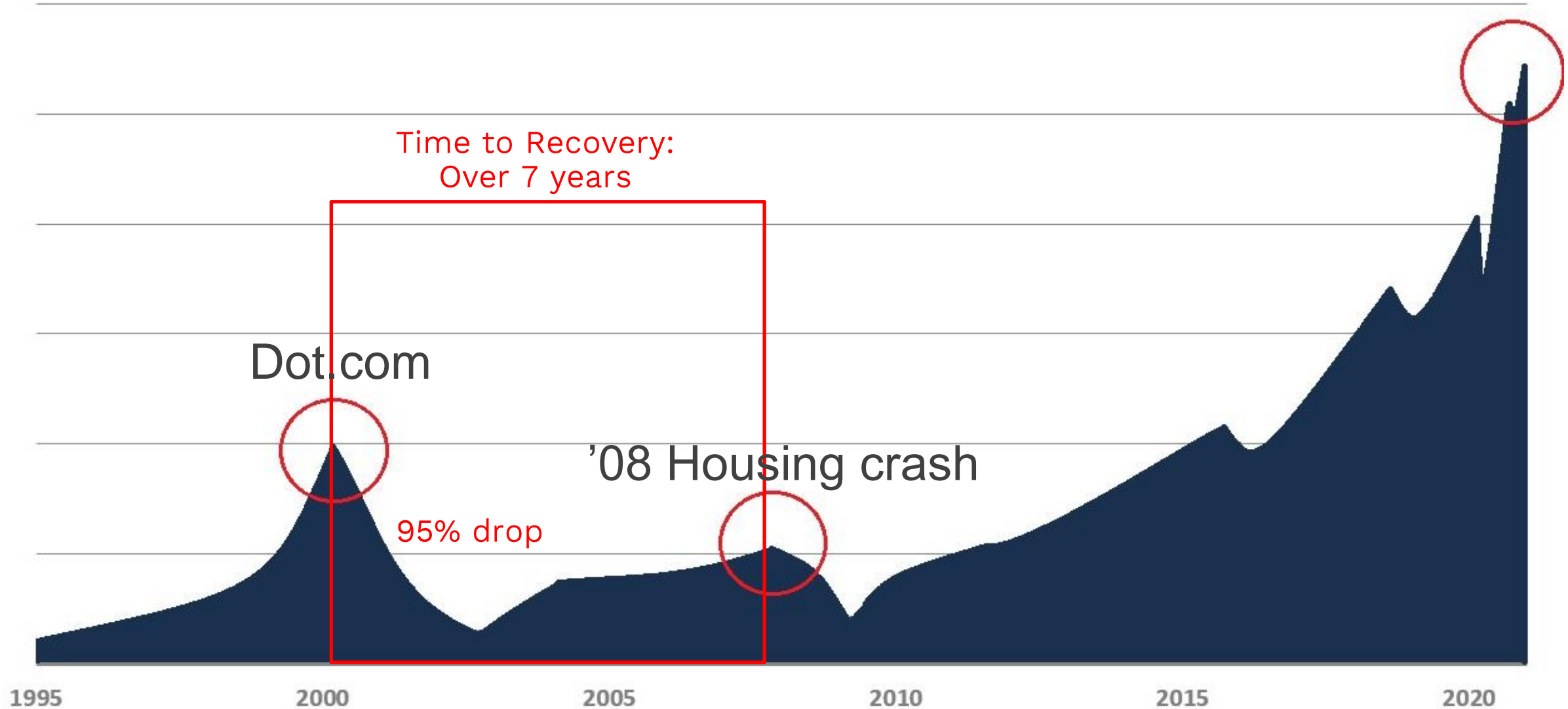
40%

In 18 months

Buyers



Stock Market Peaks



**Can you wait years
for recovery?**

**Pay attention to the
clouds ahead**

**Don't miss the best M&A
market in history**

Growth and Exit Strategies

For Software & IT Companies:



WFS

Matt Rung

President



Tech Growth & Exits Women In Tech

Live online
GoToWebinar
February 25th



Buyers



Investors



Valuations



Tech Trends



Sellers



Growth & Exit Strategies: Women In Tech

11:30 am — 5:00 pm NYC Time

Female Tech CEOs & Entrepreneurs...
What are you worth? How do you get it?

The flagship WFS Tech Conference for CEOs, founders, and investors of software and IT companies, covering Tech M&A: investment, growth, strategy, buyouts, sales, and mergers. Insights from: private equity, VC, angels, strategic buyers, M&A advisors, and CEOs who've had a successful exit.

LEARN MORE

REGISTER



...and many more!

11:30 - 12:00

Pre-event, Virtual Meet and Greet (*via KumoSpace)

12:00

Welcome & Opening Remarks
Matt Rung, President WFS

12:10 – 12:30

M&A Market Update & 2021 Top 10 Disruptive Tech Trends
How trends drive strategic imperative and lead to successful exits
Gina Stanhope, Executive VP, **Corum Group**

12:30 – 1:30

Investors Panel: *Building for Scale & Building for Sale*

- Gillian Muessig, Managing Director, Outlines Venture Group
- Nancy Sullivan, CEO & Managing Director, Illinois Ventures
- Lyndsay Kerwin, Vice President, Silversmith Capital Partners
- Vani Rao, Managing Partner, EdgeVenture Group
- Bindi Karia, Venture Partner, Draper Esprit
- Tanya Marvin-Horowitz, Partner, Butterfly Ventures

Moderator: Kristin Fox, **FoxInspires**

1:30 – 1:45

Tech Valuation Metrics: *What is your company worth & how do you get it?*
Yasmin Khodamoradi, Director of Valuation Services, **Corum Group**

1:45 – 1:55

The Merger Experience & Short Break

2:00 – 3:15

Buyers Panel: *Do you have what they want?*

- Cheryl Strom, Principal, The Riverside Company
- Kirsten Porter, Principal, Rubicon Technology Partners
- Rene Yang Stewart, Snr Mng Dir & Co-Head - Endeavor Fund, Vista Equity Partners
- Krista Young, Managing Director Corporate Development, Accenture
- Kunju Mehta, Dir Growth Strategy & Execution – Azure, Microsoft
- Cassie Miao, M&A Director – Corp Dev, Salesforce

Moderator: Rob Griggs, **Corum Group**

3:15 – 4:15

Sellers Panel: *Advice from CEOs who've sold*

- Suhayya (Sue) Abu-Hakima, VP Genasys, CEO Alstari
- Constance Anderson, former Principal & Founder, MemberXP
- Nancy Lyons, Founder & CEO, Clockwork Interactive
- Kim Finger, former CEO, CodeMetro
- Teresa Chase, former CEO, American HealthTech

Moderator: Nina Seghatoleslami, **Corum Group**

4:15 - 5:00

Closing Remarks & Virtual Happy Hour (*via KumoSpace)



Growth & Exit Strategies: Women In Tech

11:30 am — 5:00 pm NYC Time

Female Tech CEOs & Entrepreneurs...
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LEARN MORE

REGISTER

<https://wfs.com/conferences>

This event is **FREE** to tech CEOs and entrepreneurs

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12:00

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Moderator: Nina Seghatoleslami, **Corum Group**

4:15 - 5:00

Closing Remarks & Virtual Happy Hour (*via KumoSpace)

JABER TANNAY, SENIOR VICE PRESIDENT, CORUM GROUP LTD.



- Jaber has over 25 years of experience in the technology sector.
- He recently was CEO of an IT services firm that he acquired, restructured and sold.
- Jaber has also an M&A advisory experience in the Software and IT Services sectors.
- He has also invested time and funds into start-ups and young companies over the recent years in a diverse range of sectors.
- Earlier in his career, he worked as equity analyst covering Software stocks for ABN-AMRO, and held senior positions in global accounts management within SAP.
- Jaber started his career as management consultant with KPMG Peat Marwick.
- Jaber holds an MSc in Computer Sciences from ENSEEIHT and an MBA from INSEAD. He has broad international experience and is fluent in English, French and Spanish.

The logo for BID EQUITY features the word "BID" in a large, bold, green font. The letter "B" is stylized with a grid of small squares to its left. Below "BID" is the word "EQUITY" in a smaller, grey, sans-serif font.

has acquired

The logo for carenity features the word "carenity" in a lowercase, rounded, sans-serif font. The "care" part is in a dark teal color, and the "nity" part is in a lighter teal color. A small human figure icon is integrated into the end of the word.

Corum acted as exclusive M&A advisor to Carenity

CORUM
MERGERS & ACQUISITIONS

JEFFREY BUNTING, CHAIRMAN, CORUM GROUP LTD.



- Jeffrey Bunting has more than 25 years of experience in founding and leading technology companies, including 3 successful startups.
- He has demonstrated success in fundraising, new product innovation, growth, turnarounds, the drive to profitability, and profitable exits.
- Jeff has a unique ability to drive technology innovation, creative marketing, business development and strategy.
- As founder of ActiveStrategy, Inc. Jeff implemented strategy management software systems and provided management consulting to organizations and Senior Executives worldwide and led the company to an acquisition by The Advisory Board Company.
- Jeff has deep expertise in hardware, software, AI, big data, healthcare and hospitals, and company culture and staff development.
- His business experience spans the US, Middle East, Europe and China.
- Jeff holds a B.S. and M.S in Computer Science from East Stroudsburg University where he specialized in Artificial Intelligence and Software Engineering and serves on the Board of Advisors for the Business and Computer Science departments at Berkeley City College.



has completed a strategic growth recapitalization
and investment in



Corum acted as exclusive M&A advisor to Leading2Lean

CORUM
MERGERS & ACQUISITIONS

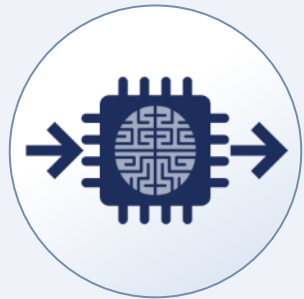
CORUM

Top 10 Disruptive Technology Trends

2021

2021 Top 10 Disruptive Technology Trends

Foundational



AI
ENABLEMENT



ACTIONABLE
ANALYTICS



COMPOSITE
COMMERCE



REMOTE
TRUST



LOW-CODE
EVERYWHERE



FOCUSED
IT SERVICES



HEALTHTECH
CONTINUUM



SMART
LOGISTICS



REGTECH
SYSTEMS



BLUE COLLAR
SOFTWARE

Functional

Tech M&A Research Report



Yasmin Khodamoradi
Director, Valuation
Services



Valeriya Chumachenko
Senior Analyst



Anna Lebedieva
Senior Analyst



Artem Mamaiev
Senior Analyst



Olha Rumiantseva
Analyst

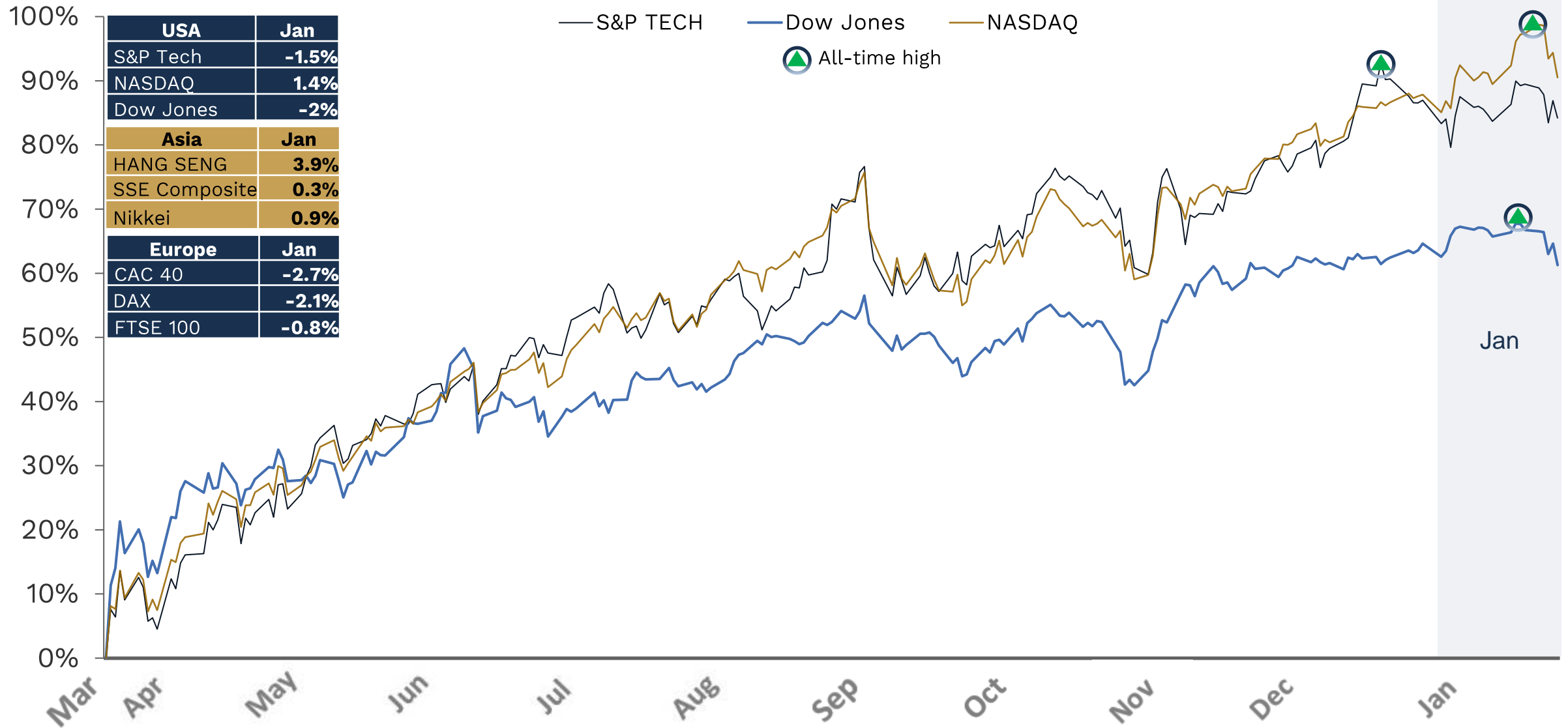


Tzvi Kilov
Writer

Tech M&A Market Report: January 2021

Public Markets Mar 2020-Jan 2021

% CHANGE



Market

Transactions

Mega Deals

Largest Deal

January 2020

249

6

\$5.3B

January 2021

274

6

\$8.0B

10%



51%



Pipeline

Private Equity
Platform Deals

VC-Backed Exits

January 2020

28

57

January 2021

21

79

25%



39%



Attributes

Cross Border
Transactions

Start-Up Acquisitions

Average Life of Target

January 2020

42%

12%

15 yrs

January 2021

32%

19%

17 yrs



2021 Mega Deals – Jan 2021

CARDTRONICS NCR \$1.7B
wrike citrix \$2.3B

HORIZONTAL

\$4.0B

perspecta. Peraton \$4.1B
VERITAS CAPITAL

IT SERVICES

\$4.1B

FLIR TELEDYNE TECHNOLOGIES \$8.0B

INFRASTRUCTURE

\$8.0B

tastytrade IG \$1.0B
CHANGE HEALTHCARE OPTUM \$7.9B
UNITED HEALTH GROUP

VERTICAL

\$8.9B



Thoughts? Questions? Let us know!
@CorumGroup

2021 Mega Deals – Jan 2021



Seller: Cardtronics [USA]
Acquirer: NCR Corporation [USA]
Transaction Value: \$1.7B and 1.5x EV/Sales
 - Transaction processing services



Seller: Wrike [Vista Equity Partners] [USA]
Acquirer: Citrix Systems [USA]
Transaction Value: \$2.3B and 16.1x EV/Sales
 - Project management & collaboration SaaS

CARDTRONICS NCR \$1.7B
 wrike citrix \$2.3B

HORIZONTAL

\$4.0B

perspecta Peraton \$4.1B
VERITAS CAPITAL

IT SERVICES

\$4.1B

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 CHANGE HEALTHCARE OPTUM \$7.9B
UNITED HEALTH GROUP

VERTICAL

\$8.9B



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2021 Mega Deals – Jan 2021

Seller: Perspecta [USA]
Acquirer: Peraton Corp. [Veritas Capital] [USA]
Transaction Value: \$4.1B (1.6x EV/Sales and 11.1x EV/EBITDA)
 - Systems integration services

CARDTRONICS NCR \$1.7B
 wrike citrix \$2.3B

HORIZONTAL

\$4.0B

perspecta. Peraton \$4.1B
 VERITAS CAPITAL

IT SERVICES

\$4.1B

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 CHANGE HEALTHCARE OPTUM \$7.9B
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VERTICAL

\$8.9B



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 @CorumGroup



Public Valuation Multiples

SINCE Q4

Jan. 2021

CORUM ANALYSIS



6.54x

Sales multiples keep on growing...



26.8x

...along with EBITDA metrics.



Gaming



Seller: Big Ant Studios [Australia]
Acquirer: Nacon [France]
Transaction Value: \$18.2M
- Videogames developer



MONKEY KNIFE FIGHT®

Seller: Monkey Knife Fight [USA]
Acquirer: Bally's Corporation [USA]
Transaction Value: \$50M
- Fantasy sports games website



Seller: Klei Entertainment [Canada]
Acquirer: Tencent Holdings [China]
- Video games developer

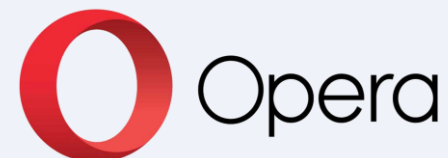


Seller: Infinite Interactive [Australia]
Acquirer: Digital Bros [Italy]
Transaction Value: \$4.5M
- Video game developer





Gaming Hemisphere Software

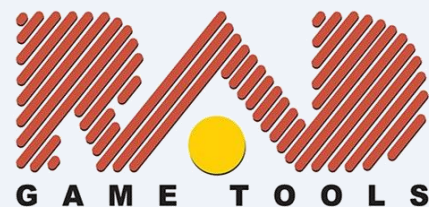


Seller: YoYo Games [Playtech] [United Kingdom]

Acquirer: Opera [Norway]

Transaction Value: \$10M

- Video game development software



Seller: RAD Game Tools [USA]

Acquirer: Epic Games [USA]

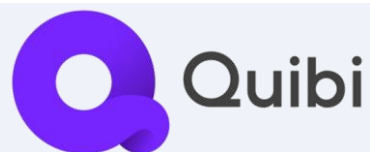
- Video game tool developer



Streaming



Seller: Veeps [USA]
Acquirer: Live Nation Entertainment [USA]
- Online ticketed livestreaming services



Seller: Quibi [USA]
Acquirer: Roku [USA]
- Smartphone streaming content



Seller: StreamYard [USA]
Acquirer: Hopin [United Kingdom]
Transaction Value: \$250M
- Online streaming media SaaS



Podcasts



TEGNA

Seller: Locked On Podcast Network [USA]

Acquirer: TEGNA [USA]

- Online podcast network



Seller: Breaker [USA]

Acquirer: Twitter [USA]

- Podcast listening mobile application



Public Valuation Multiples



2021 Mega Deals – Jan 2021

CHANGE HEALTHCARE  **OPTUM**
UNITEDHEALTH GROUP®

Seller: Change Healthcare [USA]
Acquirer: OptumHealth [UnitedHealth Group] [USA]
Transaction Value: \$7.9B and 7.7x EV/Sales
 - Medical revenue cycle management SaaS

CARDTRONICS  **NCR** \$1.7B
 **wrike**  **citrix** \$2.3B

HORIZONTAL

\$4.0B

 **perspecta.**  **Peraton** \$4.1B
VERITAS CAPITAL

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INFRASTRUCTURE

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 **CHANGE HEALTHCARE**  **OPTUM** \$7.9B
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VERTICAL

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HealthTech



Seller: Capsule Technologies [Francisco Partners] [USA]
Acquirer: Royal Philips [Netherlands]
Transaction Value: \$635M and 6.4x EV/Sales
- Medical data capture SaaS



Seller: Saliency [USA]
Acquirer: BioClinica [eResearch Technology] [USA]
- Medical imaging workflow SaaS



Seller: OBIX [USA]
Acquirer: Harris Computer Systems [Constellation Software] [Canada]
- Fetal monitoring software



EdTech



Seller: Oasys (assets) [USA]
Acquirer: AssetWorks Risk Management [Volaris Group] [Constellation Software] [Canada]
- Special education SaaS



Seller: Altitude Learning (LMS technology assets) [USA]
Acquirer: Higher Ground Education [USA]
- Learning management SaaS



Seller: Whetstone Education [USA]
Acquirer: SchoolMint [BV Investment Partners] [USA]
- Classroom observation & coaching SaaS



Seller: Next Tech [USA]
Acquirer: Pluralsight [USA]
- E-learning services & tools


2021 Mega Deals – Jan 2021





SOLD TO



Seller: tastytrade [USA]
Acquirer: IG Group Holdings [United Kingdom]
Transaction Value: \$1.0B and 8.6x EV/Sales
- Online investment education & services



\$1.7B



\$2.3B

HORIZONTAL

\$4.0B



\$4.1B

IT SERVICES

\$4.1B



\$8.0B

INFRASTRUCTURE

\$8.0B



\$1.0B



\$7.9B

VERTICAL

\$8.9B



Thoughts? Questions? Let us know!
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FinTech



IHS Markit®

Seller: Cappitech Regulation [Israel]
Acquirer: IHS Markit [United Kingdom]
- Transaction reporting SaaS



Seller: SilverCloud [USA]
Acquirer: TimeTrade Systems [Clearhaven Partners] [USA]
- Customer & knowledge management SaaS



Seller: QuestSoft Corporation [USA]
Acquirer: Ncontracts [Gryphon Investors] [USA]
- Compliance management SaaS



Real Estate

REASULT



Seller: Reasult [Netherlands]
Acquirer: Planon [Netherlands]
- Real estate financial management software

Ravti



Seller: Ravti [USA]
Acquirer: Building Engines [USA]
- HVAC equipment management SaaS

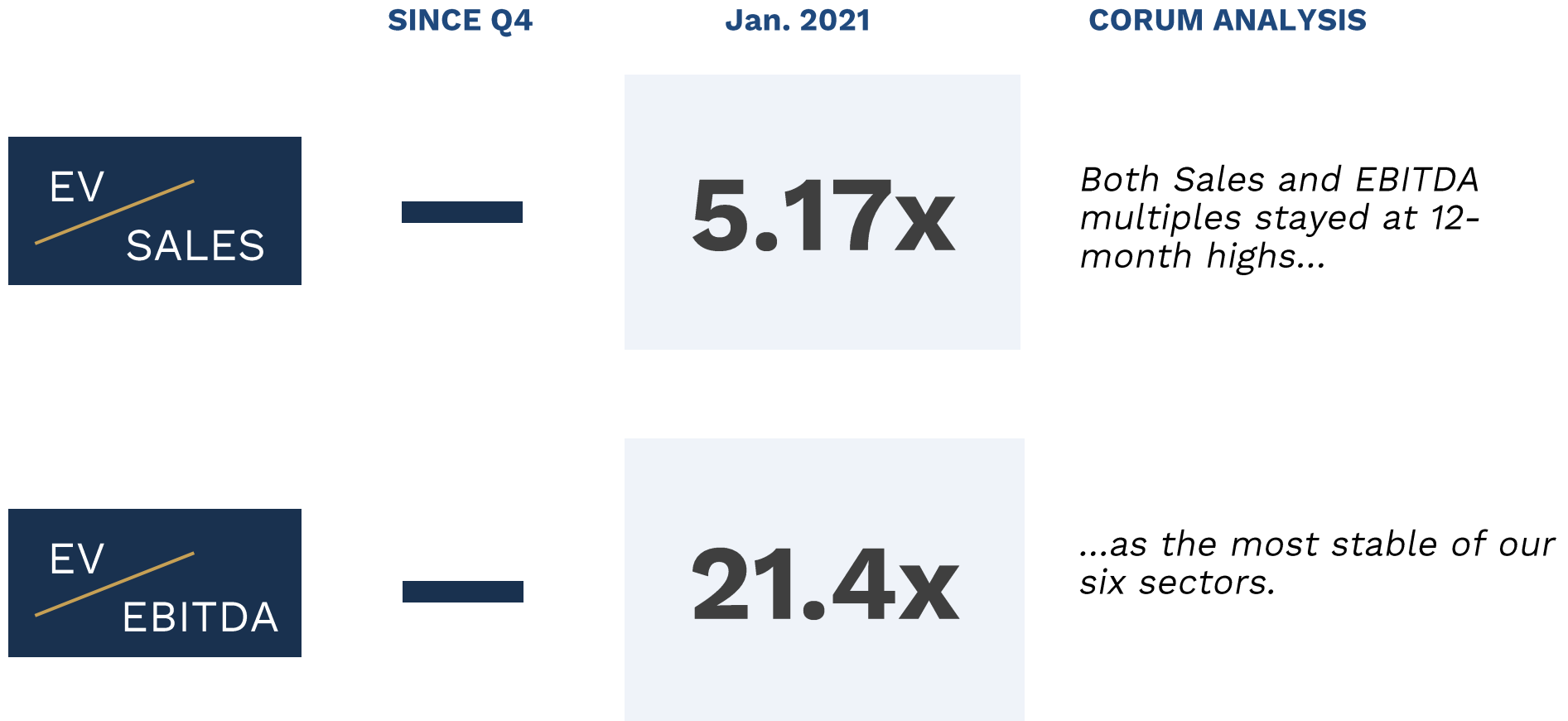
VoicePad





Seller: VoicePad [USA]
Acquirer: Elm Street Technology [Aquiline Capital Partners] [USA]
- Mobile lead generation



Public Valuation Multiples



2021 Mega Deals – Jan 2021

 **SOLD TO**  **TELEDYNE TECHNOLOGIES**

Seller: FLIR Systems [USA]
Acquirer: Teledyne Technologies [USA]
Transaction Value: \$8.0B and 4.2x EV/Sales
- Sensor-based imaging systems

  **NCR** \$1.7B
  **wrike citrix** \$2.3B

HORIZONTAL

\$4.0B

 **perspecta.**  **Peraton** \$4.1B
VERITAS CAPITAL

IT SERVICES

\$4.1B

  **FLIR** **TELEDYNE TECHNOLOGIES** \$8.0B

INFRASTRUCTURE

\$8.0B

 **tastytrade**  **IG** \$1.0B
 **CHANGE**  **OPTUM** \$7.9B
HEALTHCARE UNITED HEALTH GROUP

VERTICAL

\$8.9B



Thoughts? Questions? Let us know!
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Security



Seller: StackRox [USA]
Acquirer: Red Hat [IBM] [USA]
- Kubernetes & container security SaaS



Seller: Stealthbits Technologies [USA]
Acquirer: Netwrix [TA Associates] [USA]
- Threat detection & auditing SaaS



Seller: MistNet [USA]
Acquirer: LogRhythm [Thoma Bravo] [USA]
- Cybersecurity SaaS



Identity & Access Management



Seller: Kount [CVC Capital Partners] [USA]
Acquirer: Equifax [USA]
Transaction Value: \$640M and 12.8x EV/Sales
- E-commerce fraud detection SaaS



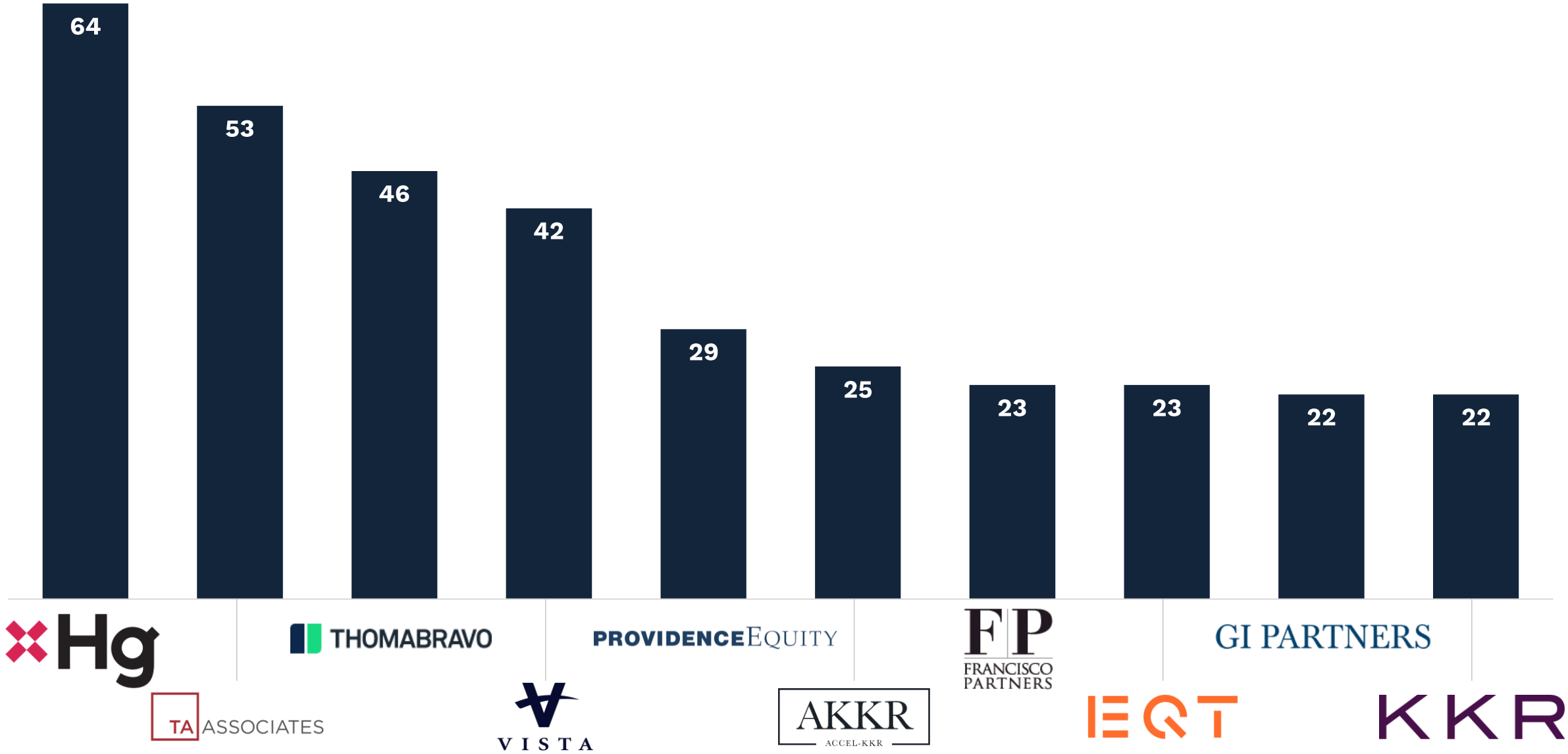
Seller: HyTrust [USA]
Acquirer: Entrust [USA]
- Virtualization security management software



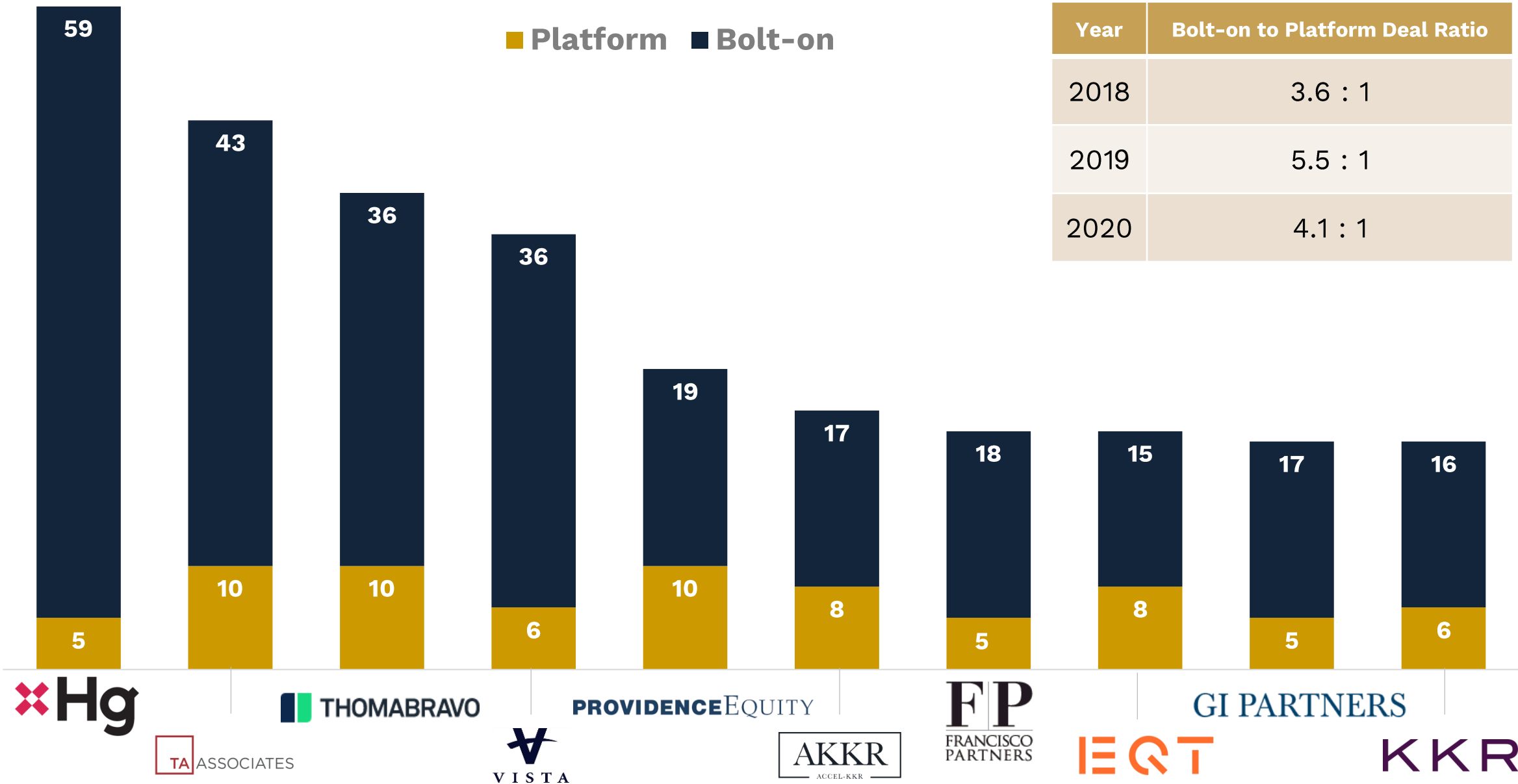
Seller: Centrify [Thoma Bravo] [USA]
Acquirer: TPG Capital [USA]
- Identity & access management SaaS

Private Equity Tech M&A Activity: 2020 Analysis

Top Private Equity Acquirers 2020

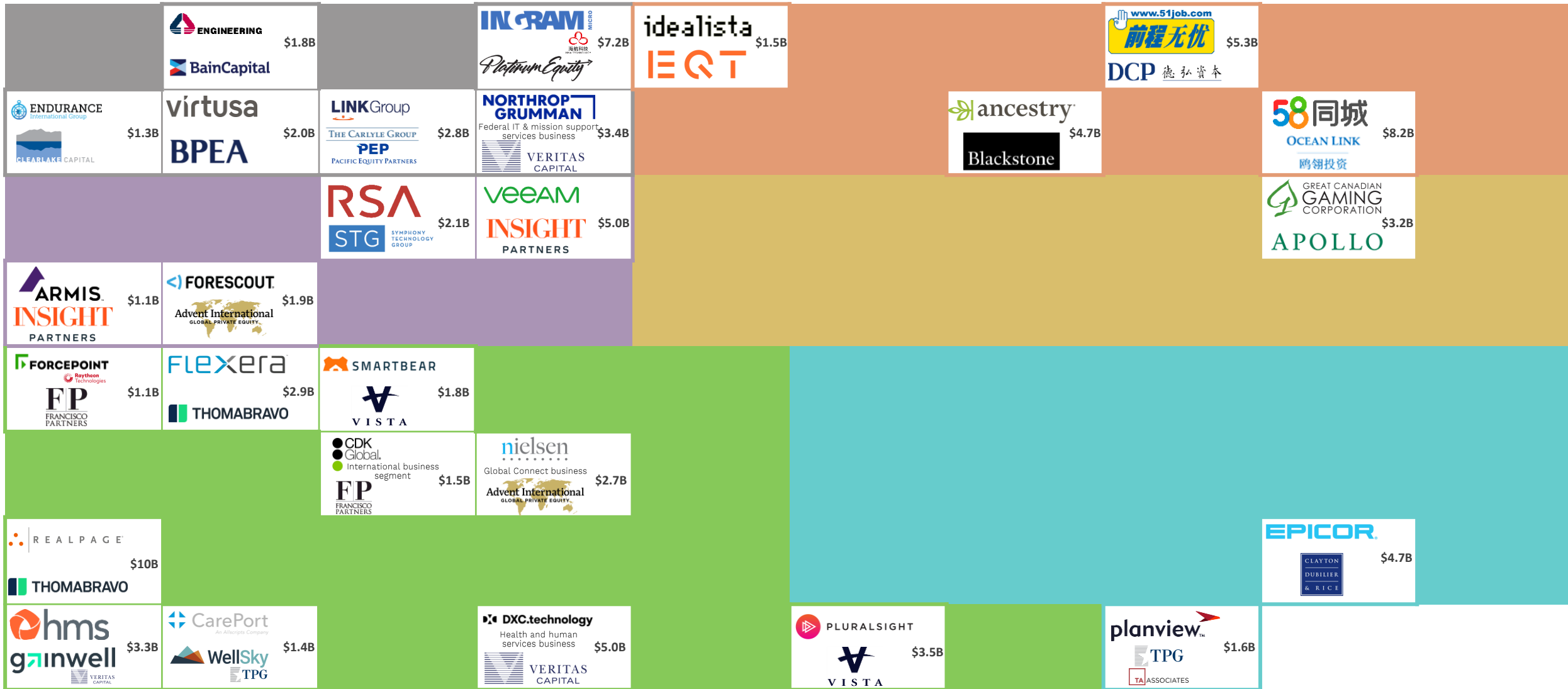


Top PE Acquirers 2020: Platform vs. Bolt-On Acquisitions



Megadeals of 2020 – PE Buyers

\$91B TOTAL



Thoughts? Questions? Let us know!
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Megadeals of 2020 – PE Buyers

\$91B TOTAL

EPICOR.

SOLD TO

CLAYTON
DUBILIER
& RICE

Seller: Epicor Software [KKR] [USA]

Acquirer: Clayton Dubilier & Rice [USA]

Transaction Value: \$4.7B (6.8x EV/Sales and 64.6x EV/EBITDA)
- ERP, CRM & SCM software & SaaS

EPICOR.

CLAYTON
DUBILIER
& RICE

\$4.7B



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Megadeals of 2020 – PE Buyers

\$91B TOTAL



Seller: RealPage [USA]

Acquirer: Thoma Bravo [USA]

Transaction Value: \$10.2B (9.4x EV/Sales and 64.9x EV/EBITDA)
- Property management software & SaaS



Thoughts? Questions? Let us know!

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Megadeals of 2020 – PE Buyers

\$91B TOTAL



SOLD TO



Seller: CarePort Health [Allscripts Healthcare Solutions] [USA]

Acquirer: WellSky [TPG Capital] [USA]

Transaction Value: \$1.4B (13x EV/Sales)

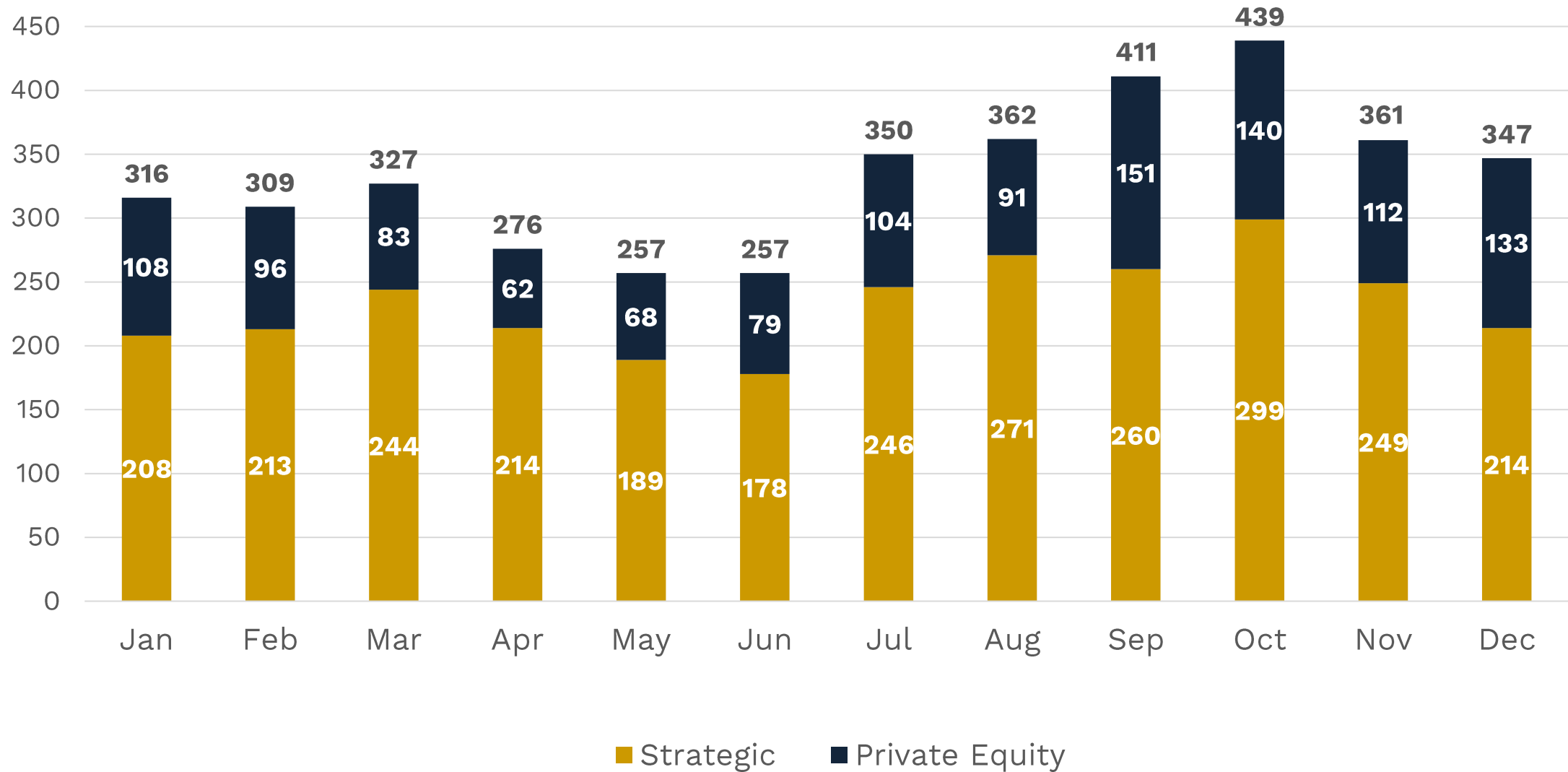
- Patients care coordination SaaS



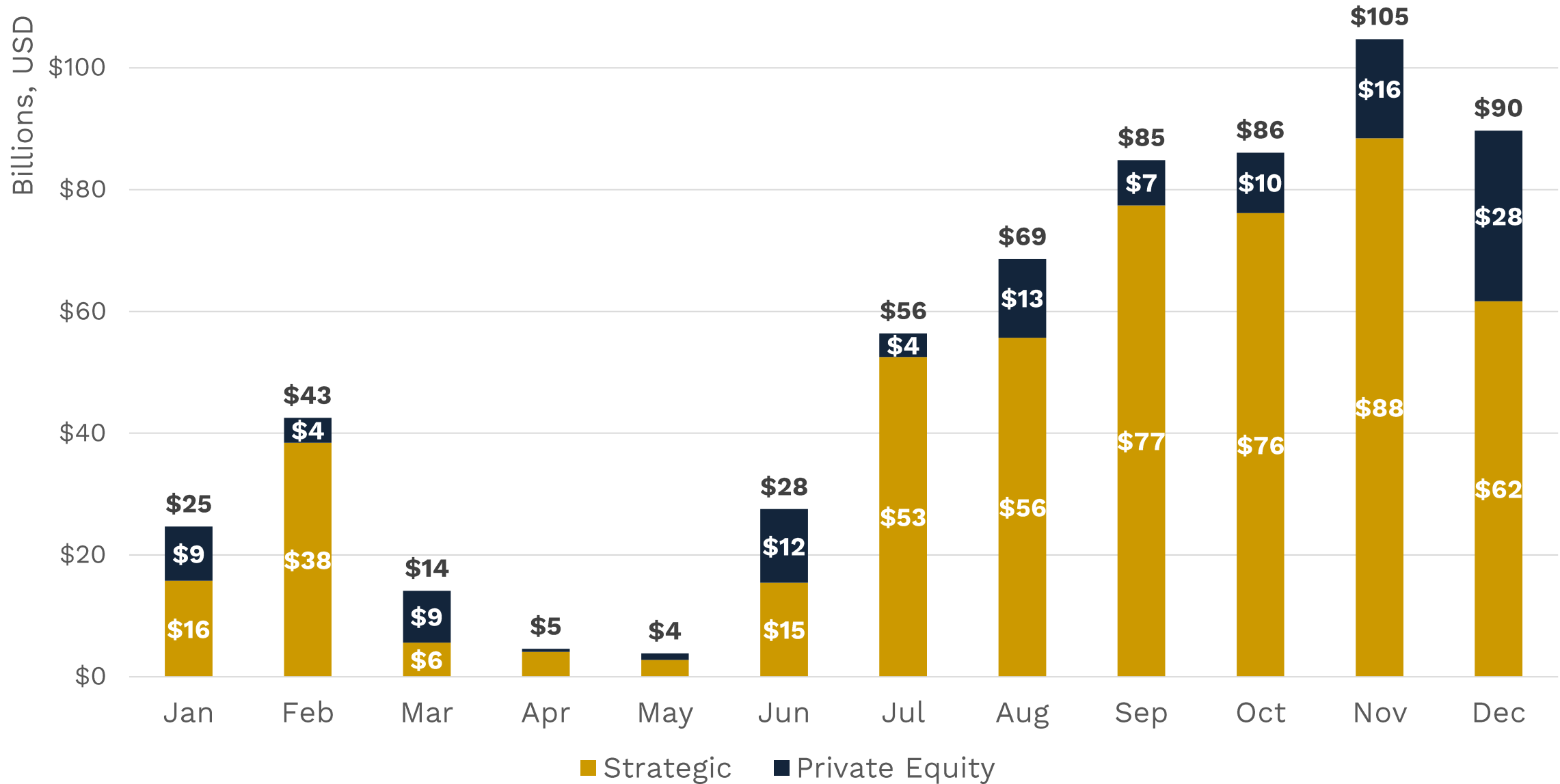
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Tech M&A Deal Volume 2020: PE vs. Strategic



Tech M&A Deal Value 2020: PE vs. Strategic



Source: 451 Research & Corum Group



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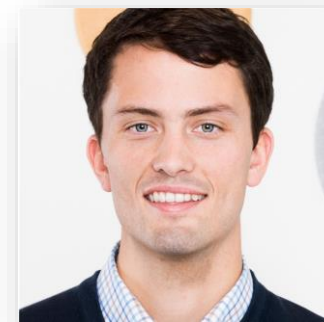
Private Equity Panel

2021

TIM GODDARD,
EVP CORP. STRAT.
CORUM GROUP LTD.



PARK DURRETT
MANAGING
DIRECTOR



PATRICK EBLE
INVESTMENT
PROFESSIONAL



JEREMY HOLLAND
MANAGING
PARTNER





PARK DURRETT
MANAGING
DIRECTOR



Park Durrett is a Managing Director at Accel-KKR. Prior to joining Accel-KKR, Park was a Principal at The CapStreet Group, a lower middle market private equity firm, and focused on direct investments across a variety of industries, including the energy, industrial, infrastructure, and technology sectors. Prior to CapStreet, Park worked with Technology Crossover Ventures and 3i Group focused on originating and executing late stage growth equity investments in leading information technology companies. Park started his career in the technology investment banking group of Robertson Stephens & Company.

Park received his M.B.A. from the Kellogg School of Management at Northwestern University and his B.S. from Cornell University.



JEREMY HOLLAND
MANAGING
PARTNER



Jeremy serves as the Managing Partner of Origination at The Riverside Company. He started his career as an Associate at Buttonwood Capital. He then served as a Principal at Wedbush Capital Partners for six years and at Vintage Capital Group for just above two years after that. He was then recruited by Riverside in 2010, serving first as Regional Director of Origination and then as Principal of Origination before taking on his current role as Managing Partner



PATRICK EBLE
INVESTMENT
PROFESSIONAL

ALPINE

Patrick sources new investment opportunities in the software, consumer services, and business services sectors. Prior to Alpine, Patrick was based in New York as a member of the Infrastructure Advisory team at Ernst & Young, providing commercial and financial advisory to public sector clients in the energy, environmental, and transportation sectors. Patrick is a current member of the US Senior National Rowing Team that trains in Oakland. Patrick received a Master's degree from the University of Cambridge and a Bachelor's degree from Princeton University.

We welcome your questions!

Email questions to
info@corumgroup.com

This event is being recorded

On demand webcast will be available at
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- **Industry Update**
- **Overview of the M&A Process**



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Podcasts



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Thank you!